

# Distributors

AutoMate Label Solutions offers wholesale pricing and distribution services to generate growth in label sales and profits for Distributors. Our customer-centric approach means that we take the time to understand the needs of your client before determining the best solution. We can provide solutions for a range of challenges, with capabilities that range from digital prime product labels to blank and preprinted labels designed to solve complex operational challenges. At AutoMate, we treat your success as our success.

## PRODUCTS

Warehouse and Shipping  
Print-on-demand / Blank  
Variable Data Print / Barcode  
Merchandise Labels and Tags  
Security and Tamper Evident  
Durable and Harsh Environment

Prime Labels  
Multi-ply Labels  
RFID Labels  
Shrink Sleeves  
Flexible Packaging  
Thermal Paper Rolls



## CASE STUDY

### Streamlining Retail Returns

#### Challenge

A large distributor and handler of retail returns for a major electronics manufacturer faced a unique challenge in optimizing their return process. They needed a return label that could be auto-applied and easily identified by the end customer. The challenge was to find a combination of materials that not only facilitated clean label release for easy returns, but also ensured the durability and protection of the printing on the return label.

#### Solution

AutoMate Labels was tasked with developing a custom dual construction label that could be applied under the shipping label. AutoMate label experts searched various suppliers, considering both price and performance factors. The team conducted rigorous testing to ensure the custom combination of labels met the client's specific requirements and would seamlessly integrate into their existing warehouse processes.

#### Result

The collaboration resulted in a tailored dual construction label that met all the client's criteria. The clean-release adhesive allowed for easy peeling of the outer shipping label to reveal the pre-applied return label, simplifying the return process for customers.



#### Variable Data Printing

Drive warehouse efficiency and track products seamlessly across the supply chain by labeling products with identifying numbers and text, including barcodes, QR codes and consecutive numbers.

#### Receipt Tape / Thermal Paper Rolls

AutoMate offers a complete line of BPA-Free and Phenol-Free Thermal Receipt Rolls, as well as Bond and Carbonless Receipt Rolls. Receipt Rolls are compatible with most POS Systems, mobile printers and kiosks. We can also Custom Print on any Thermal Paper Roll, up to 4 colors, including magazine quality 4-Color Process printing.



■ AUTOMATE LABEL SOLUTIONS

## Boost Efficiency. Elevate your Brand.

We are a **WBENC Certified Woman-Owned** nationally recognized manufacturer of top-tier prime and operational labels, specialty printing products and thermal paper rolls. We have a passion for quality and deliver superior solutions that elevate our customers' brand image, boost operational efficiency, and inspire customer loyalty. We serve a diverse client base from Fortune 500 corporations to small businesses and our experienced team is ready to tackle any project.

■ DELIVERING RESULTS

### Results Matter

We've earned our customers' trust by consistently delivering high-quality products on time, every time. Our commitment to excellence is ingrained in our values and service culture. Our customers trust us with their most critical and challenging projects because we deliver.

#### Knowledge and Experience

With a wealth of expertise and decades of experience, our team of experts is adept at delivering projects with precision, timeliness, and within budget constraints.

#### Thoughtful Solutions

Our dedicated team works tirelessly to deliver thoughtful solutions that not only meet your requirements but positively impact your bottom line.

#### Personal Attention

We consider you more than just a client; you are our valued partner, and we treat you accordingly. Whatever your needs may be, we are dedicated to making every effort to accommodate them.

#### Sustainable Options

Recyclable, Compostable, Dissolvable, Linerless and FSC Certified Materials, Zippered Shrink Sleeves, BPA-Free and Phenol-Free paper.

## Our customers are our valued partners.

We work side by side every step of the way to deliver the optimal solution to meet your needs.



■ OPERATIONS CENTERS

Operations centers in MI, NC, NV, PA and TX allow us to strategically service customers across the United States.